

## Consulting Services



A division of the global SunGard software and technology company, iWorks is a market leader delivering solutions for insurance businesses

iWorks Prophet is a leading risk management platform used by the financial services industry around the world.

*'Zymbian have augmented and enhanced my core team well and added a broader and more holistic approach to our consultancy offering. Their high calibre consultants are adaptable and flexible.'* Chris Wakeling: Global Head of Services, iWorks.

## Successful Consulting Services wins ongoing contract with SunGard

### Challenge

SunGard iWorks required additional flexible resource to increase the high quality rollout of its new V8 Prophet Enterprise suite (PE). Past successes resulted in Zymbian winning the contract to provide resources for a six month period. The initial period was invoked to be able to assess the merits and feasibility of the relationship.

PE is a highly specialized grid computing suite that allows customers to use large amounts of computing power to perform large scale statistical analysis. PE is 'one of the world's leading actuarial modeling systems' with customers on six continents.

### Adding Value

iWorks have developed the world leading financial modelling suite, and are unparalleled in this field. Zymbian was able to work alongside these existing resources complementing their skills with in-depth and up to date knowledge of wider software systems, including :

Microsoft server suites including Enterprise, datacentre and HPC versions. As a Microsoft Gold Partner Zymbian was able to leverage their existing knowledgebase and deliver efficiencies and cost savings to both internal iWorks systems and their clients.

VMWare software. As a VMWare partner and using existing in-house experience Zymbian was able to enhance existing standards and confirm existing configurations.

PE is currently not certified for running certain components on virtualised machines. Zymbian has been involved in setting criteria for virtualisation performance testing to help move towards this certification and providing technical support to multiple clients who have deployed using the technology.

### Providing insight

As a trusted partner Zymbian was able to comment constructively on existing processes and bring perspective and clarity. As such Zymbian has helped to establish new procedure for client installations, with defined checklists and signoff criteria for all installations.

### Enhancing delivery

Increasing the knowledge pool –iWorks consultants are very much in demand all over the world, but adding to their resource pool Zymbian was able to reduce the dependency on key resources and allow existing resources to consolidate their knowledge, further enhancing delivery to clients.

Improving the existing governance framework allowed Zymbian consultants to fully understand the existing processes and compliment them , while removing inefficiencies and replication. Empowering new joiners and existing employees to deliver consistently. To this end Zymbian have successfully inducted successive new teams of iWorks personnel.

Zymbian resources have performed installations across three continents. Achieving such milestones as improving one clients efficiency by 33%(over 160 processor cores over 40 servers).

### Future growth

Zymbian was delighted to confirm further business with SunGard — after such delivery and continued collaboration with iWorks, and is looking forward to exciting new developments at the cutting edge of this market.